## Monthly Sales Summary

PARCO publishes "integrated sales" figures for each store on this website every month. These figures serve as the company's monthly sales summary. The company publishes a quick estimation of "integrated sales" for the previous month around the second of each month and final figures around the fifteenth of each month.

## PARCO Co., Ltd. announces May 2016 Figures for "Integrated Sales" for Each Store

	May-16
Sapporo	(3.4)
Sendai	(10.4)
Utsunomiya	(19.8)
Shin-Tokorozawa	4.6
Urawa	(1.2)
lkebukuro -	(7.6)
Hibarigaoka	2.7
Kichijoji	(4.8)
Chofu	2.1
Tsudanuma	(9.3)
Chiba	(13.7)
Matsumoto	1.8
Shizuoka	(2.7)
Nagoya	(1.7)
Otsu	(3.5)
Hiroshima	(8.0)
Fukuoka	(4.3)
Kumamoto	2.4
Total stores	(5.5)
Existing stores	-

Integrated Sales by Store(YoY change %) Sales by Merchandise Category (YoY change %)

Merchandise category	May-16		
Clothing	(5.1)		
Personal items	(2.8)		
Sundrie goods	0.6		
Restaurants	(8.8)		
Foods	0.3		
Others	(17.5)		
	1 1		

Sales by Merchandise Category (YoY change %)

Existing stores	May-16				
Clothing	-				
Personal items	-				
Sundrie goods	-				
Restaurants	-				
Foods	-				
Others	-				
Total	-				

Note: The year-on-year decline in sales at Shibuya PARCO reflects the strong performance of PARCO Theater etc. in the previous year.

Total Integrated Sales Results of All Stores

FY2016	Mar. *1	Apr.	May	Jun.	Jul.	Aug.
Total stores	(4.0)	(2.6)	(5.5)			
Existing stores	(4.6)	-	-			
	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Total stores Existing stores						

FY2015	Mar. *1,2	Apr. *1,2	May *1,2	Jun. *1,2	Jul. *1,2	Aug. *1,2
Total stores	(7.8)	6.6	7.8	(0.9)	4.0	2.9
Existing stores	(9.8)	3.6	4.9	(3.6)	1.4	0.4
	Sep. *1,2	Oct. *1,2	Nov. *1,2	Dec. *1	Jan. *1	Feb. *1
Total stores	4.0	3.7	(5.1)	(1.9)	(3.7)	(1.7)
Existing stores	1.3	1.1	(6.0)	(3.0)	(4.8)	(3.0)

## Notes:

Comparison for each month with stores (buildings) generating business results in the same month of the previous year.

Existing store figures are the total for stores (buildings) which had business results in the same month in the previous year.

\*1 'Existing stores' excludes sales at Nagoya PARCO midi (opened Mar.27, 2015), and Fukuoka PARCO Main Building Extension (opened Mar.19, 2015).

\*2 'Existing stores' excludes sales at Fukuoka PARCO New Building (opened Nov.13, 2014).

"Integrated sales" is the comprehensive total of the following sales categories, and demonstrates the overall sales capability of a store:

- (1) Net sales by tenants
- (2) Sales at PARCO Theater and other facilities
- (3) Sales of tenants under fixed rent contracts

In the company's annual financial statements, sales at PARCO Theater and other facilities are included in "Own sales." Sales of tenants under fixed rent contracts are not included in the financial statements, as only rents received are included in "Other operating revenue."