

PARCO Co., Ltd. Announces January 2012 Figures for "Integrated Sales" for Each Store

"Integrated sales" is a comprehensive total of the following sales categories which demonstrates the overall sales capability of the store.

(1) Net sales by tenants

(2) Sales at PARCO Theater and other facilities

(3) Sales to tenants under fixed rent contracts

In the company's annual statement of accounts, sales at PARCO Theater and other facilities are included in "Own sales." Sales to tenants under fixed rent contracts are not included in the annual statement, as only rents received are included in "Other operating revenue."

Integrated Sales by Store (YoY change %)

	Jan-12	
Sapporo	5.4	*1
Sendai	31.1	
Utsunomiya	0.1	
Shin-Tokorozawa	4.7	
Urawa	7.2	
Ikebukuro	(1.4)	
Shibuya	(1.2)	
Hibarigaoka	0.5	
Kichijoji	9.5	
Chofu	0.7	
Tsudanuma	3.3	
Chiba	3.8	
Matsumoto	0.0	
Shizuoka	(9.7)	
Nagoya	2.4	
Otsu	(6.7)	
Shinsaibashi	-	*2
Hiroshima	(2.6)	
Fukuoka	0.2	
Oita	-	*3
Kumamoto	1.7	
Total Stores	(2.2)	
Existing Stores①	2.2	
Existing Stores②	2.3	

Sales by Merchandise Category (YoY change %)

Merchandise category	Jan-12	Existing Stores②
Clothing	(4.5)	(0.8)
Personal effects	0.3	3.9
Sundries	(11.4)	(0.3)
Restaurants	0.7	5.7
Foods	(1.5)	(0.7)
Others	26.6	28.3
Total	(2.2)	2.3

*Existing store total① excludes the figures for Oita PARCO (closed on Jan. 31, 2011), the Sapporo PARCO new building (closed on Mar. 30, 2011) and Shinsaibashi PARCO (closed on Sep. 30, 2011).

*Existing store total② excludes the figures for Oita PARCO (closed on Jan. 31, 2011), the Sapporo PARCO new building (closed on Mar. 30, 2011) Shinsaibashi PARCO (closed on Sep. 30, 2011) and Fukuoka PARCO (opened on Mar. 19, 2010).

*1 The year-on-year comparison for Sapporo PARCO excludes the figures for the new building (closed on Mar. 30, 2011).

*2 Shinsaibashi PARCO closed on Sep. 30, 2011.

*3 Oita PARCO closed on Jan. 31, 2011.

Total Integrated Sales Results (YoY change %)

FY2011	Mar	Apr	May	Jun	Jul	Aug
Total Stores	(18.6)	(2.2)	(5.3)	1.2	(1.0)	1.8
Existing Stores①	(18.3)	(0.4)	(3.7)	2.9	0.8	3.6
Existing Stores②	-	2.2	(2.1)	4.4	1.6	4.6
FY2011	Sept	Oct	Nov	Dec	Jan	Feb
Total Stores	(0.4)	(2.0)	(1.5)	2.8	(2.2)	-
Existing Stores①	1.3	1.5	2.3	7.1	2.2	-
Existing Stores②	1.7	1.8	2.5	7.3	2.3	-

*Comparison for each month with stores (buildings) generating business results in the same month of the previous year.

*Existing store total ①(from Oct. 2011) excludes the figures for Oita PARCO (closed on Jan. 31, 2011), the Sapporo PARCO new building (closed on Mar. 30, 2011) and Shinsaibashi PARCO (closed on Sept. 30, 2011).

(Mar. 2011) existing store total ① excludes the figures for Fukuoka PARCO (opened on Mar. 19, 2010) and Oita PARCO (closed on Jan. 31, 2011).

(Apr. to Sep. 2011) existing store total ① excludes the figures for Oita PARCO (closed on Jan. 31, 2011) and the Sapporo PARCO new building (closed on Mar. 30, 2011)

*Existing store total ②(from October 2011) excludes the figures for Oita PARCO (closed on Jan. 31, 2011), the Sapporo PARCO new building (closed on Mar. 30, 2011), Shinsaibashi PARCO (closed on Sept. 30, 2011) and Fukuoka PARCO (opened on Mar. 19, 2010)

(Apr. to Sep. 2011) existing store total ② excludes the figures for Oita PARCO (closed on Jan. 31, 2011), the Sapporo PARCO new building (closed on Mar. 30, 2011) and Fukuoka PARCO (opened on Mar. 19, 2010).