## PARCO Co., Ltd. Announces December 2013 Figures for "Integrated Sales" for Each Store

"Integrated sales" is a comprehensive total of the following sales categories which demonstrates the overall sales capability of the store.

- (1) Net sales by tenants
- (2) Sales at PARCO Theater and other facilities

(3) Sales to tenants under fixed rent contracts
In the company's annual statement of accounts, sales at PARCO Theater and other facilities are included in "Own sales." Sales to tenants under fixed rent contracts are not included in the annual statement, as only rents received are included in "Other operating revenue."

Integrated Sales by Store	(YoY change %)
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intogratou outoo by otoro	(101 onlinge 70)
	Dec-13
Sapporo	8.1
Sendai	0.6
Utsunomiya	(7.4)
Shin-Tokorozawa	5.9
Urawa	6.0
Ikebukuro	0.9
Shibuya	4.6
Hibarigaoka	(1.9)
Kichijoji	(0.8)
Chofu	0.2
Tsudanuma	(1.0)
Chiba	(12.3)
Matsumoto	0.0
Shizuoka	(1.0)
Nagoya	0.5
Otsu	14.6
Hiroshima	6.2
Fukuoka	4.9
Kumamoto	3.6
Total Stores	1.8
Existing Stores	1.9

## Sales by Merchandise Category (YoY change %)

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Merchandise category	Dec-13	<b>Existing Stores</b>	
Clothing	(1.5)	(1.5)	
Personal effects	1.9	2.7	
Sundries	3.9	3.9	
Restaurants	3.3	3.3	
Foods	(0.8)	(0.8)	
Others	13.2	13.2	
Total	1.8	1.9	

## **Total Integrated Sales Results**

$(Y \cap Y)$	change	%)
(101	Change	/0/

Total Integrated Gales Researc					(101 onlango 70)	
FY2013	Mar	Apr	May	Jun	Jul	Aug
Total Stores	4.6	(2.8)	1.2	5.7	(4.2)	1.8
Existing Stores	4.7	(2.7)	1.3	5.9	(4.0)	1.9
FY2013	Sep	Oct	Nov	Dec	Jan	Feb
Total Stores	(0.1)	(4.0)	3.9	1.8		
Existing Stores	0.0	(3.9)	4.0	1.9		

 $<sup>^{\</sup>star}$ Comparison for each month with stores (buildings) generating business results in the same month of the previous year.

<sup>\*</sup>Existing store figures are the total for stores (buildings) which had business results in the same month in the previous year.