

# Monthly Sales Summary

PARCO publishes "integrated sales" figures for each store on this website every month. These figures serve as the company's monthly sales summary.

The company publishes a quick estimation of "integrated sales" for the previous month around the second of each month and final figures around the fifteenth of each month.

## PARCO Co., Ltd. announces April 2016 Figures for "Integrated Sales" for Each Store

Integrated Sales by Store (YoY change %)		Sales by Merchandise Category (YoY change %)	
	Apr.-16	Merchandise category	Apr.-16
Sapporo	(2.7)	Clothing	(3.8)
Sendai	(3.5)	Personal items	(2.2)
Utsunomiya	(15.6)	Sundrie goods	(2.5)
Shin-Tokorozawa	(1.8)	Restaurants	(5.4)
Urawa	(3.6)	Foods	0.1
Ikebukuro	(3.8)	Others	1.2
Shibuya	(0.0)	Total	(2.6)
PARCO 渋谷	(1.1)		
Kichijoji	6.1	Sales by Merchandise Category (YoY change %)	
Chofu	2.0	Existing stores	Apr.-16
Tsudanuma	0.3	Clothing	-
Chiba	(11.0)	Personal items	-
Matsumoto	2.6	Sundrie goods	-
Shizuoka	(0.4)	Restaurants	-
Nagoya	(1.0)	Foods	-
Otsu	(0.4)	Others	-
Hiroshima	(1.5)	Total	-
Fukuoka	(3.8)		
Kumamoto	(35.6)		
Total stores	(2.6)		
Existing stores	-		

Note:

Business performance for Kumamoto PARCO was lower than that of the previous year as a result of a suspension of operations between April 15 and April 23 due to the Kumamoto earthquakes. As of April 24, Kumamoto PARCO has reopened (excluding some shops) and is operating under reduced business hours.

### Total Integrated Sales Results of All Stores

FY2016	Mar. *1	Apr.	May	Jun.	Jul.	Aug.
Total stores	(4.0)	(2.6)				
	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Total stores						
Existing stores						

FY2015	Mar. *1,2	Apr. *1,2	May *1,2	Jun. *1,2	Jul. *1,2	Aug. *1,2
Total stores	(7.8)	6.6	7.8	(0.9)	4.0	2.9
Existing stores	(9.8)	3.6	4.9	(3.6)	1.4	0.4
	Sep. *1,2	Oct. *1,2	Nov. *1,2	Dec. *1	Jan. *1	Feb. *1
Total stores	4.0	3.7	(5.1)	(1.9)	(3.7)	(1.7)
Existing stores	1.3	1.1	(6.0)	(3.0)	(4.8)	(3.0)

Notes:

Comparison for each month with stores (buildings) generating business results in the same month of the previous year.

Existing store figures are the total for stores (buildings) which had business results in the same month in the previous year.

\*1 'Existing stores' excludes sales at Nagoya PARCO midi, and Fukuoka PARCO Main Building Extension.

\*2 'Existing stores' excludes sales at Fukuoka PARCO New Building (opened Nov.13, 2014).

"Integrated sales" is the comprehensive total of the following sales categories, and demonstrates the overall sales capability of a store:

(1) Net sales by tenants

(2) Sales at PARCO Theater and other facilities

(3) Sales of tenants under fixed rent contracts

In the company's annual financial statements, sales at PARCO Theater and other facilities are included in "Own sales." Sales of tenants under fixed rent contracts are not included in the financial statements, as only rents received are included in "Other operating revenue."