# Monthly Sales Summary

PARCO publishes "integrated sales" figures for each store on this website every month. These figures serve as the company's monthly sales summary. The company publishes a quick estimation of "integrated sales" for the previous month around the second of each month and final figures around the fifteenth of each month.

#### PARCO Co., Ltd. announces July 2016 Figures for "Integrated Sales" for Each Store

	Jul16
Sapporo	(2.2)
Sendai *1	82.3
Utsunomiya	(16.1)
Shin-Tokorozawa	0.2
Urawa	1.3
lkebukuro	(5.8)
Shibuya	9.8
Hibarigaoka	(1.1)
Kichijoji	(4.3)
Chofu	2.0
Tsudanuma	(7.3)
Chiba	(16.9)
Matsumoto	(0.4)
Shizuoka	5.0
Nagoya	(1.5)
Otsu	4.3
Hiroshima	0.5
Fukuoka	5.8
Kumamoto	17.4
Total stores	3.6
Existing stores *2	(0.4)

Integrated Sales by Store (YoY change %) Sales by Merchandise Category (YoY change %)

Merchandise category	Jul16
Clothing	0.5
Personal items	7.3
Sundrie goods	2.3
Restaurants	15.8
Foods	9.2
Others	1.5
Total	3.6

Sales by Merchandise Category (YoY change %)

Existing stores	Jul16			
Clothing	(1.9)			
Personal items	2.9			
Sundrie goods	0.7			
Restaurants	1.8			
Foods	0.6			
Others	(2.6)			
Total	(0.4)			

### Notes

- \*1 Sendai PARCO year-on-year comparison includes sales at Sendai PARCO2 (opened July 1,
- \*2 'Existing stores' excludes sales at Sendai PARCO2.

## Total Integrated Sales Results of All Stores

FY2016	Mar. *1	Apr.	May	Jun.	Jul. *2	Aug.
Total stores	(4.0)	(2.6)	(5.5)	(2.7)	3.6	
Existing stores	(4.6)	-	-	-	(0.4)	
	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Total stores						
Existing stores						

FY2015	Mar. *1,3	Apr. *1,3	May *1,3	Jun. *1,3	Jul. *1,3	Aug. *1,3
Total stores	(7.8)	6.6	7.8	(0.9)	4.0	2.9
Existing stores	(9.8)	3.6	4.9	(3.6)	1.4	0.4
	Sep. *1,3	Oct. *1,3	Nov. *1,3	Dec. *1	Jan. *1	Feb. *1
Total stores	4.0	3.7	(5.1)	(1.9)	(3.7)	(1.7)
Existing stores	1.3	1.1	(6.0)	(3.0)	(4.8)	(3.0)

Comparison for each month with stores (buildings) generating business results in the same month of the previous year.

Existing store figures are the total for stores (buildings) which had business results in the same month in the previous year.

- \*1 'Existing stores' excludes sales at Nagoya PARCO midi (opened Mar.27, 2015), and Fukuoka PARCO Main Building Extension (opened Mar.19, 2015).
- \*2 'Existing stores' excludes sales at Sendai PARCO2.
- \*3 'Existing stores' excludes sales at Fukuoka PARCO New Building (opened Nov.13, 2014).

"Integrated sales" is the comprehensive total of the following sales categories, and demonstrates the overall sales capability of a store:

- (1) Net sales by tenants
- (2) Sales at PARCO Theater and other facilities
- (3) Sales of tenants under fixed rent contracts

In the company's annual financial statements, sales at PARCO Theater and other facilities are included in "Own sales." Sales of tenants under fixed rent contracts are not included in the financial statements, as only rents received are included in "Other operating revenue."