

# Monthly Sales Summary

PARCO publishes "integrated sales" figures for each store on this website every month. These figures serve as the company's monthly sales summary.

The company publishes a quick estimation of "integrated sales" for the previous month around the second of each month and final figures around the fifteenth of each month.

## PARCO Co., Ltd. announces November 2016 Figures for "Integrated Sales" for Each Store

Integrated Sales by Store (YoY change %)		Sales by Merchandise Category (YoY change %)	
	Nov.-16	Merchandise category	Nov.-16
Sapporo	(5.6)	Clothing	(2.0)
Sendai *1	41.2	Personal items	(1.7)
Utsunomiya	(21.0)	Sundrie goods	(0.1)
Shin-Toorozawa	3.2	Restaurants	(3.3)
Urawa	6.6	Foods	5.8
Ikebukuro	2.6	Others	2.8
Kichijoji	6.2		
Chofu	3.7	Sales by Merchandise Category (YoY change %)	
Tsudanuma	(2.1)	Existing stores	Nov.-16
Chiba	103.8	Clothing	3.4
Matsumoto	(4.2)	Personal items	0.1
Shizuoka	(1.9)	Sundrie goods	3.2
Nagoya	(1.0)	Restaurants	(1.7)
Otsu	(1.7)	Foods	0.7
Hiroshima	(4.0)	Others	6.2
Fukuoka	3.6	Total	2.6
Kumamoto	18.8		
Total stores	(0.7)		
Existing stores *2	2.6		

Notes:

\* Shibuya PARCO (PART1/PART3) is closed temporarily as of the end of business on August 7, 2016. \*1 Sendai PARCO year-on-year comparison includes sales at Sendai PARCO2 (opened July 1, 2016)

\*2 'Existing stores' excludes sales at Sendai PARCO2 and Shibuya PARCO.

### Total Integrated Sales Results of All Stores

FY2016	Mar. *1	Apr.	May	Jun.	Jul. *2	Aug. *3
Total stores	(4.0)	(2.6)	(5.5)	(2.7)	3.6	(8.2)
	Sep. *3	Oct. *3	Nov. *3	Dec.	Jan.	Feb.
Total stores	(7.9)	(2.1)	(0.7)			
Existing stores	(4.7)	1.3	2.6			

FY2015	Mar. *4	Apr. *4	May *4	Jun. *4	Jul. *4	Aug. *4
Total stores	(7.8)	6.6	7.8	(0.9)	4.0	2.9
Existing stores	(9.8)	3.6	4.9	(3.6)	1.4	0.4
	Sep. *4	Oct. *4	Nov. *4	Dec. *1	Jan. *1	Feb. *1
Total stores	4.0	3.7	(5.1)	(1.9)	(3.7)	(1.7)
Existing stores	1.3	1.1	(6.0)	(3.0)	(4.8)	(3.0)

Notes:

Comparison for each month with stores (buildings) generating business results in the same month of the previous year.

Existing store figures are the total for stores (buildings) which had business results in the same month in the previous year.

\*1 'Existing stores' excludes sales at Nagoya PARCO midi (opened Mar.27, 2015), and Fukuoka PARCO Main Building Extension (opened Mar.19, 2015).

\*2 'Existing stores' excludes sales at Sendai PARCO2 (opened Jul.1, 2016).

\*3 'Existing stores' excludes sales at Sendai PARCO2 and Shibuya PARCO.

\*4 'Existing stores' excludes sales at Nagoya PARCO midi, Fukuoka PARCO Main Building Extension and Fukuoka PARCO New Building (opened Nov.13, 2014).

"Integrated sales" is the comprehensive total of the following sales categories, and demonstrates the overall sales capability of a store.

#### (1) Net sales by tenants

#### (2) Sales at PARCO Theater and other facilities

#### (3) Sales of tenants under fixed rent contracts

In the company's annual financial statements, sales at PARCO Theater and other facilities are included in "Own sales." Sales of tenants under fixed rent contracts are not included in the financial statements, as only rents received are included in "Other operating revenue."