

# Monthly Transaction Volume Summary

From FY2017, PARCO has adopted the International Financial Reporting Standards (IFRS). In accordance with the IFRS, PARCO will report its tenant transaction volume (year-on-year) as part of its monthly transaction volume summary. "Tenant transaction volume" is the total value of the tenant transaction volumes of PARCO stores. Previous year values are calculated using the same standards.

The company publishes a quick estimation of "Tenant transaction volume" for the previous month around the second of each month and final figures around the fifteenth of each month.

## PARCO Co., Ltd. Announces November 2017 Figures for "Tenant Transaction Volume" for Each Store

Integrated Sales by Store (YoY change %)		Sales by Merchandise Category (YoY change %)	
	Nov.-17	Merchandise category	Nov.-17
Sapporo	(3.4)	Clothing	(10.2)
Sendai	1.9	Personal items	(5.0)
Utsunomiya	(9.9)	Sundrie goods	5.7
Shin-Tokorozawa	1.5	Restaurants	8.9
Urawa	1.1	Foods	(6.4)
Ikebukuro	(2.3)	Others	(3.1)
Hibarigaoka	2.4	<b>Total</b>	<b>(4.7)</b>
Kichijoji	4.3		
Chofu	(3.6)	Sales by Merchandise Category (YoY change %)	
Tsudanuma *1	17.3	Existing stores	Nov.-17
Matsumoto	(15.6)	Clothing	(6.0)
Shizuoka	(3.1)	Personal items	(5.0)
Nagoya	(8.0)	Sundrie goods	9.8
Hiroshima	11.5	Restaurants	0.4
Fukuoka	0.3	Foods	0.7
Kumamoto *2	(34.2)	Others	2.6
<b>Total stores</b>	<b>(4.7)</b>	<b>Total</b>	<b>(1.6)</b>
<b>Existing stores *3</b>	<b>(1.6)</b>		

Notes:

\* Shibuya PARCO (PART1/PART3) is closed temporarily as of the end of business on August 7, 2016.

\* Chiba PARCO was closed as of the end of business on November 30, 2016.

\* Otsu PARCO was closed as of the end of business on August 31, 2017.

\* PARCO\_ya(Ueno) was opened November 4, 2017

\*1 Tsudanuma PARCO introduced a food floor in October, 2017.

\*2 Figures for Kumamoto PARCO beyond April 2017 reflect effects from the 2016 Kumamoto earthquakes and so on.

\*3 "Existing stores" excludes transaction volume at Shibuya PARCO, Chiba PARCO, Otsu PARCO and PARCO\_ya(Ueno).

## Total Transaction Volume Results of All Stores

FY2017 (Tenant Transaction Volume)							
FY2017	Mar. *1	Apr. *1	May *1	Jun. *1	Jul. *2	Aug. *2	
<b>Total stores</b>	(6.0)	(5.9)	(5.8)	(7.4)	(11.8)	(3.9)	
<b>Existing stores</b>	(1.1)	0.5	(0.5)	(0.2)	(3.0)	1.2	
	Sep. *3	Oct. *3	Nov. *4	Dec.	Jan.	Feb.	
<b>Total stores</b>	(6.2)	(11.2)	(4.7)				
<b>Existing stores</b>	(1.6)	(6.5)	(1.6)				
FY2016 (Integrated Sales)							
FY2016	Mar. *5	Apr.	May	Jun.	Jul. *6	Aug. *7	
<b>Total stores</b>	(4.0)	(3.0)	(6.0)	(3.0)	4.0	(8.0)	
<b>Existing stores</b>	(5.0)	-	-	-	0	(8.0)	
	Sep. *7	Oct. *7	Nov. *7	Dec. *1	Jan. *1	Feb. *1	
<b>Total stores</b>	(8.0)	(2.0)	(1.0)	(6.0)	(8.0)	(9.0)	
<b>Existing stores</b>	(5.0)	1.0	3.0	(2.0)	(3.0)	(3.0)	

Notes:

Comparison for each month with stores (buildings) generating business results in the same month of the previous year.

Existing store figures are the total for stores (buildings) which had business results in the same month in the previous year.

\*1 "Existing stores" excludes sales at Sendai PARCO2, Shibuya PARCO and Chiba PARCO.

\*2 "Existing stores" excludes sales at Shibuya PARCO and Chiba PARCO.

\*3 "Existing stores" excludes sales at Shibuya PARCO, Chiba PARCO and Otsu PARCO.

\*4 "Existing stores" excludes sales at Shibuya PARCO, Chiba PARCO, Otsu PARCO and PARCO\_ya(Ueno)

\*5 "Existing stores" excludes sales at Nagoya PARCO midi (opened Mar. 27, 2015), and Fukuoka PARCO Main Building Extension (opened Mar. 19, 2015).

\*6 "Existing stores" excludes sales at Sendai PARCO2 (opened Jul. 1, 2016).

\*7 "Existing stores" excludes sales at Sendai PARCO2 and Shibuya PARCO.

"Integrated sales" (up to FY2016) is the comprehensive total of the following sales categories, and demonstrates the overall sales capability of a store:

- (1) Net sales by tenants
- (2) Sales at PARCO Theater and other facilities
- (3) Sales of tenants under fixed rent contracts

In the company's annual financial statements, sales at PARCO Theater and other facilities are included in "Own sales." Sales of tenants under fixed rent contracts are not included in the financial statements, as only rents received are included in "Other operating revenue."